

## MINUTES OF THE 120<sup>TH</sup> ANNUAL GENERAL MEETING OF THE FRINTON-ON-SEA LAWN TENNIS CLUB HELD ON FRIDAY 15<sup>TH</sup> OCTOBER 2021 AT 7PM IN THE BALLROOM

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### Present

64 attendees

#### 1. Introduction – Martin Tinsley – Club President

MT outlined the AGM process and voting. He mentioned that there were four Board members up for re-election who wish to stand for a further three year term and one additional member, Nigel Oakley who also wishes to stand. Therefore, an election is required and the four members with the most votes will be elected. This will happen later in the meeting.

#### 2. Chairman's Statement – James Max – Club Chairman

JM listed the many achievements since the current Board was elected in 2018

- More money in the Bank
- Coaching – gone from strength to strength
- Facilities – improved
- Branding
- Brand new Website, regularly updated and user-friendly
- Communication
- Bar Refurbishment
- Membership – increased from 582 at start of the 3-year term to over 700
- Electrics – various important electrical repairs/upgrades achieved inside and outside the building
- Staff – new Marketing Role created and changes to existing roles to streamline management
- Catering – new Chef
- LED Lights – successful Crowdfunding campaign
- Croquet – small, enthusiastic group of members – new fully funded full-sized croquet lawn
- Poolside Kitchen – great summer facility
- Honours Boards – all boards and shields reinstated
- Walking Football – keen group using the hard courts twice a week
- Gym – refurbished with state-of-the-art Technogym equipment and more classes being added to the class schedule to cope with demand
- Events – whole range of events from Sunday lunches to Weddings being added to the calendar

**Post-Pandemic** – need to build the business model, increase subscriptions, raise funds and engage in social and sporting event.

#### **To-Do-List**

Money – build on current positive bank balances

Thatch – quote £90k accepted and instruction given to thatcher – half already received from anonymous donor, other half will require funding.

Bar – refurbishment not finished

Grass Courts – work on improving them even more  
Security – need for a complete review and upgrade of security arrangements  
Sinking Fund – for non-recurrent expenditure (in region of £100k required per annum)  
Membership – increase to eventually cover 100% of fixed running costs by 2025  
Bubble booking  
Comms  
Padel - investigate  
IT & Data – upgrade, improve  
Tournaments – improve profit margins

JM thanked his Board for their support and commitment  
Thanks also to the Committee, especially Clare Young who is stepping down from her role.  
And also to Wendy Dawson who's also stepping down.  
Thanks to all the Club's Staff  
Finally, thanks to all the volunteers on various projects and to the Club's Members for their continued support.

### 3. **Treasurer's Statement – Clive Allenby – Club Treasurer**

CA started his report by explaining how we have improved our financial situation and survived the pandemic by exerting rigorous controls over expenditure, obtaining loans of £63k, government and council grants and registering for the government's JRS initiative. We also signed up to EOTHO (Eat out to Help out), Easyfundraising, negotiated payment reductions/holidays with our suppliers and asking members to continue memberships.

We undertook a variety of projects, all fully or almost fully funded (identifying a need for a project to be done and raising money specifically to achieve the objective, not taking money from the club's existing funds):-

Festoon Lights  
Bar Refurbishment  
New sprinklers  
Honours Boards  
LED Lights  
Croquet Lawn

Membership fees – fell from 582 to 408 during the pandemic but we have nearly 700 (not including life members) now.

CA then turned to the 31<sup>st</sup> March 2021 year-end accounts.  
Surplus £22,810 (y/e 31<sup>st</sup> March 2020 deficit of £56,550) mainly due to grants and donations received in the period.  
Sundry Sales £96,714 - £30k JRS, £6 EOTHO, £50k grants

Sports & Gym expenditure increased to £20,246 as a result of the Technogym equipment leases.

Balance Sheet – cash position £67,424 – current liabilities halved from previous year (£111,847)  
Total loans up to £151,000 (repaying loans over time)

CA asked for a show of hands to approve the accounts

**Approved.**

After a comment from the meeting, by Mel Lee, it was agreed that we would make the full y/e accounts available ahead of the AGM.

4. **To elect four members of the Board, from the shortlist of five**

The votes were counted and the result:-

Nigel Oakley	49
Richard Noel	111
Nick Gough	135
Victoria Kunzer	141
James Max	142

JM, VK, NG and RN were formally elected for a three-year term.

5. **Any Other Business**

JM thanked the following members for offering themselves to the Committee:-

Gavin Downing  
Jack Bruce  
John Kilby  
Ann Evander  
Richard Everett  
Bill Greeno

The Board are currently looking at a proposal to re-organise the Committee so that it works more efficiently.

6. **Questions and Answers**

Security – this issue is being looked at

Disabled toilet – on to do list

Mel Lee asked about the Bubble Lights, booking, coaching and evening Club Tennis – JM reported that BG to review with Tennis Committee and revert to the Board and Members with recommendations

Liz Burrige asked about JAT's – very lucrative for the Club – could we not look at reinstating? – VK explained that there is little demand but the Tennis Committee were looking into the events that would work best for the Club. JM also suggested that if there were a group of parents keen to see these come back, that this could be an option.

Val Mickleburgh asked about an increase gym classes – NG reported that with new members joining so more classes were in the pipeline. This issue is due to be discussed by the Board with proposals on the way.

Sally Smith asked whether a tasting event could be organised for Jarrow House (JM agreed with the suggestion!) and also about timings on bubble booking sessions (BG to look into this too, with the Tennis Committee)

Matt Gough raised the issue of extra outside lighting required from clubhouse to courts (Noted by RN)

Peter Brown asked if any of the donations or grants need to be repaid. CA answered no.

John Anderson spoke on behalf of the Croquet group who wished to thank the Board supporting this activity which was first suggested at the AGM in 2019.

Meeting closed at 8.45pm